Global Procurement and Supply Chain Solutions

Discover New Standards of Service in Global Procurement

www.source-supply.com | sales@source-supply.com
Source Supply Logistics

Source Supply is a full-service sourcing, supply and logistics company headquartered in Shanghai, China, with global capabilities and specialist expertise in emerging markets.

Since our foundation in 2005, we have established a presence in more than 50 locations worldwide, developing the relationships and local expertise to assure our clients of consistent, reliable supplies of just about any product, from any source, to any destination.

Source Supply exists to help industrial and commercial organisations reduce the costs and complexity of global sourcing, procurement, and logistics. We do this by understanding and reducing risk, vetting and auditing suppliers, and employing a comprehensive international network of logistics resources. Our capabilities enable us to drive costs down throughout the supply chain, typically saving clients up to 50% on total procurement expenditure.

Pete Toms, Founder and Global Managing Director

<table>
<thead>
<tr>
<th>Source Supply Statistics</th>
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<tbody>
<tr>
<td><strong>12</strong> years’ experience</td>
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<tr>
<td><strong>10</strong> offices across the globe</td>
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<tr>
<td><strong>420</strong> clients served</td>
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<tr>
<td><strong>$240</strong> million of goods shipped</td>
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<tr>
<td><strong>$20M</strong> annual turnover</td>
</tr>
<tr>
<td><strong>4,577</strong> fulfilled orders</td>
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<tr>
<td><strong>3,521</strong> audited manufacturing facilities</td>
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Put your procurement in the hands of our diligent team of managers and industry experts, all of whom maintain a sharp focus on reducing supply risk, thus assuring quality of products and materials from origin to point-of-use.

**Our Capabilities**

<table>
<thead>
<tr>
<th>Services:</th>
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<tbody>
<tr>
<td>I Goods and materials sourcing;</td>
</tr>
<tr>
<td>I Supplier due diligence;</td>
</tr>
<tr>
<td>I Procurement and purchasing;</td>
</tr>
<tr>
<td>I Manufacturing quality control;</td>
</tr>
<tr>
<td>I Shipment consolidation;</td>
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<tr>
<td>I Shipping and logistics;</td>
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<td>I Post-delivery services and support.</td>
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<table>
<thead>
<tr>
<th>Product Categories:</th>
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<tr>
<td>I Prefabricated buildings;</td>
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<tr>
<td>I Transport and logistics;</td>
</tr>
<tr>
<td>I Machinery and equipment;</td>
</tr>
<tr>
<td>I Materials, tools and PPE;</td>
</tr>
<tr>
<td>I Production lines;</td>
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<tr>
<td>I Hospitality and furnishings;</td>
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<tr>
<td>I Marine equipment.</td>
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<table>
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<th>Industry Types:</th>
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<tr>
<td>I Construction;</td>
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<tr>
<td>I Manufacturing;</td>
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<td>I Energy;</td>
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<tr>
<td>I Mining;</td>
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<tr>
<td>I Hospitality;</td>
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<tr>
<td>I Logistics;</td>
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<tr>
<td>I Chemical.</td>
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The Components of Our End-to-End Service Solution

Now you can take advantage of a truly integrated end-to-end supply chain for your operation or project. You won't notice any seams, but we'd like you to understand the activities that make up our sourcing and supply solutions.

Goods and Materials Sourcing
- Market assessments;
- Identification of suitable suppliers;
- RFQ development;
- Collation of best quotes;
- Negotiation of prices and terms;
- Purchase and payment.

Due Diligence
- Supplier activity monitoring;
- Supplier background checks;
- Supplier validation;
- Conditions audits;
- Certificates authentication.
**Quality Control**
- Negotiation of contract quality clauses;
- Inspections and quality-certification;
- 3rd party testing arrangement;
- Supplier schedule management;
- End-to-end track and trace;
- Materials and goods sampling.

**Logistics, Transportation and Delivery**
- Warehousing / staging / cross-docking;
- Order / shipment consolidation;
- Shipment optimisation;
- Supervision of loading;
- Real-time shipment monitoring;
- Customs clearance facilitation;
- Inland forwarders recommendation.

**Post-delivery Service and Support**
- On-site installation / assembly / construction;
- Ongoing, hands-on technical support;
- Product familiarisation/training;
- Parts sourcing and supply;
- Feedback and follow-up.
Complete Commercial and Industrial Building Solutions

We design, source, supply, deliver, and install pre-engineered structures and prefabricated buildings for a range of purposes, all of which come fully equipped (internally and externally) for immediate habitation and use.
Markets and Products: Case Study

Staff Camp

Angola Mining Company

To source, supply, deliver, construct and equip 400 workers’ houses and office facilities for a cement factory project

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**Location: Angola**

**Description of Project**

To source, supply, deliver, construct and equip 400 workers’ houses and office facilities for a cement factory project

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**Key Challenges:**

- Scale of project and urgency of timeline;
- No design plans were in place prior to our involvement in the project;
- No defined list of product/goods requirements existed prior to our project involvement;
- A need for very tight supplier coordination and quality control.

**Our Solution Approach:**

- Embedded a member of our team in the project to manage all aspects of sourcing and supply;
- Supplied 400 lightweight steel prefabricated buildings;
- Sourced a range of ancillary equipment including tools, generators, and site-perimeter fencing;
- Provided all internal fixtures, fittings, and commodities, from ceiling and flooring material to appliances, bedding, and towels;
- Leveraged our relationships with 35 different Chinese suppliers to ensure reliable supply of all products;
- Oversaw manufacturing processes and executed quality inspections during and after production;
- Consolidated orders and coordinated shipping from eight Chinese ports;
- Successfully delivered a total of 45x40HQ shipping containers;
- Assisted the client with site design and utility planning;
- Delivered a training program in building-construction for local workforce.

**Outcome:**

- All buildings, equipment, fixtures, fittings, and sundries were supplied on time and to budget;
- Through our economies of scale, we saved the client $723,000 on the total cost of procurement and supply.
Markets and Products: Case Study

Full Service Managed Hotel

The Residences - Leopard Beach Resort

**Key Challenges:**

- An extremely broad and diverse variety of deliverables;
- Sourcing and procurement of very high quality products while meeting ambitious cost objectives;
- It was necessary to coordinate and consolidate a huge number of orders from multiple suppliers.

**Our Solution Approach:**

- Engaged more than 30 individual suppliers to meet the project objectives;
- Coordinated supply to ensure timely delivery of a vast range of purchased items;
- Supplied everything needed for the hotel extension to accommodate guests in luxury;
- Products supplied included mini-bars, furnishings, artwork, fixtures and fittings, rugs, bedding, air conditioning equipment and much more;
- Developed innovative solutions to maintain quality while meeting cost targets;
- Managed and controlled the end-to-end supply process to ensure schedules and budgets were met.

**Outcome:**

- All our deliverables were met ahead of schedule;
- The hotel villa-complex was fully equipped to the necessary high standards of luxury;
- Client achieved substantial cost savings by leveraging our network and expertise.
2 x Storage Warehouses

Anglo Gold Ashanti

Source and supply Two x 1,105 sq m storage warehouses, each equipped with overhead cranes for mining operations.

Key Challenges:

▶ Providing a budget-conscious functional solution to fit client's overall specifications;
▶ The need to provide turnkey steel erection services in a remote area.

Outcome:

▶ Successful handover of operational warehouses and cranes
▶ Client able to expand mining operations due to successful asset acquisition

Our Solution Approach:

▶ Supplied turnkey solution including civil/structural design based on client's tender brief
▶ Shipped all goods in 40HC containers to Dar Es Salaam under CIF terms
▶ Supplied the overhead cranes to fit building dimensions
▶ Managed the clearing process with assigned freight forwarder in-country, preventing port delays
▶ Oversaw construction from excavation through to testing/commissioning of buildings and cranes
Infrastructure and Mining

If your company needs to procure machinery, tools, materials or PPE for construction, mining, other heavy industries, infrastructure projects, or underground development, we'll be pleased to shoulder the workload and manage your inbound supply chain from end to end.
**260 Tonne Crawler Crane**

Kenya Wind Farms

**Markets and Products: Case Study**

Sourced and purchased the QUY260 crane;

Leveraged our relationship with manufacturer to secure buyer-finance package, enabling 0% interest payments over a 24-month period;

Arranged for the crane to be painted in client’s brand colours;

Organised custom fabrication of 19 special-purpose trailers to transport the crane;

Shipped the crane components to Kenya via Mozambique;

Sent team to supervise assembly and train the local workforce to operate the crane.

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**Key Challenges**

- Sheer size of the crane, which had to be shipped piece-by-piece on specialised heavy-lift trailers;
- The customer required acquisition through interest-free monthly payments.

**Our Solution Approach**

- Sourced and purchased the QUY260 crane;
- Leveraged our relationship with manufacturer to secure buyer-finance package, enabling 0% interest payments over a 24-month period;
- Arranged for the crane to be painted in client’s brand colours;
- Organised custom fabrication of 19 special-purpose trailers to transport the crane;
- Shipped the crane components to Kenya via Mozambique;
- Sent team to supervise assembly and train the local workforce to operate the crane.

**Outcome**

- The largest crane ever shipped to East Africa is now fully operational and engaged in the construction of giant wind turbines;
- Customer gained procurement and supply cost savings as a result of our relationships with recognised brands.

**Location: Kenya, East Africa**

**Description of Project**

Sourcing, purchasing, shipment, and delivery of a crane to lift and assemble wind-turbine parts weighing up to 90 tonnes at heights of up to 100 meters.

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**Markets and Products: Case Study**
Oil, Gas, and Energy Industries

Call on Source Supply for your oil, gas or sustainable energy processing products, including plant, equipment, accessories, and manufacturing or storage equipment.
LPG Filling Plant

Energy Investment Company

Markets and Products: Case Study

LPG Filling Plant

Energy Investment Company

Location: Nairobi, Kenya

Description of Project

To supply client with containerised carousel LPG filling equipment.
Scope included inspection, shipment, installation, testing, and training.

Key Challenges

- Project had to be executed in line with stringent health, safety, and environmental regulations.

Outcome

- The first phase of a countrywide network of LPG filling stations is now fully operational;
- The client's business is enjoying growth and we continue to supply equipment and parts on an ongoing basis.

Our Solution Approach

- Sourced and inspected multiple suppliers in Turkey;
- Arranged factory and product inspections for the customer;
- Assisted the client with negotiation and purchase;
- Tested and certified all equipment for export and importation;
- Provided logistics support and shipping;
- Installed the equipment at the client's site;
- Trained the local workforce to operate the equipment.
Transportation and Logistics Assets

We can supply transport and logistics assets across a wide spectrum, including trucks, buses, specialised vehicles, forklifts, reach trucks, scissor lifts, and storage apparatus.
Haulage Trailers for Wind Turbine Logistics Project

Kenfreight Group

Markets and Products: Case Study

Sourcing, manufacturing-management, supply and delivery of specialised road-haulage trailers for transporting over-sized wind turbine components

Location: Mombasa, Kenya

Description of Project

Haulage Trailers for Wind Turbine Logistics Project

Kenfreight Group

Markets and Products: Case Study

Sourcing, manufacturing-management, supply and delivery of specialised road-haulage trailers for transporting over-sized wind turbine components

Key Challenges

- Trailers had to be capable of transporting 56-meter windmill blades, tower sections and delicate nacelle assemblies;
- Trailers had to somehow adjust in length for shipping to Mombasa and for empty return journeys from the wind farm site.

Our Solution Approach

- Identified custom-build solution to provide trailers that could be shortened to 18 metres for shipment and empty running;
- Sourced the trailers and oversaw the manufacturing process;
- Inspected the trailers during and after manufacture;
- Delivered trailers to port, organized customs clearance, and shipped trailers to Mombasa;
- Set up solutions for ongoing support after delivery, including trailer maintenance and spare-part supply.

Outcome

- Seven x 45-metre blade trailers and one 15-tonne x 6 axle trailer, are deployed and operating on the Kinangop wind farm project;
- After-sales support and spare-parts supply arrangements also remain operational;
- By leveraging economies of scale, we saved the client $800,000 in procurement and supply costs;
- Cost savings enabled our client to bid competitively and win the logistics contract for the wind turbine project.
Take a Walk Through Our Process

**Step 1**
**Sourcing**
We shortlist suppliers that can best meet your needs

**Step 2**
**Procurement**
We negotiate for value and execute payment

**Step 3**
**Quality Control**
We monitor production/ manufacture and perform quality inspections throughout

**Step 4**
**Consolidation**
We synchronise delivery dates and manage container loading/ inspection

Since our foundation in 2005 we have supplied:

- More than 1,500 pre-engineered buildings
- 100’s of machines
Countless spare parts...
...and sent engineers and staff to over 40 Countries.

1,000+ Vehicles

Step 5
Shipping
We ship your purchased assets via optimised channels and help facilitating customs clearance.

Step 6
Setup
We supervise onsite installation and train workers.

Step 7
After Sales Support
We support your purchased assets by providing post-delivery services and/or ongoing supply of parts/accessories.
Why Enterprises Choose Source Supply

Lowest prices don’t always mean lowest cost, especially when there’s a lengthy and perhaps complex supply chain between your business and the inputs needed to run it.

At Source Supply, we monitor markets continuously to protect your company from overpricing, but our primary focus is on:

- minimising risk
- maximising quality
- maintaining supply reliability

Whether you require OEM, standard, or customised goods, we’ll help you get them as agreed, on time and in good order, ensuring that ultimately, the costs of procurement and supply stay firmly in your control.
Always ensure competitive pricing. We check markets regularly.

Put our 12 Years of procurement experience to work for your company.

Access our scalability for lower costs throughout the supply chain.

Put our 12 Years of procurement experience to work for your company.

Gain visibility of your inbound supplies with our Pipeline technology.

All coordinated by a Source Supply Procurement Manager embedded in your business.

Take advantage of our worldwide network of people, facilities, and resources.

We source, procure, and supply an almost unlimited range of products.

We save you $$$s through order and shipment consolidation.

Why Source Supply?

We can bid competitively on your behalf.
Join our Client Community
Because Word of Mouth Means More

We’re proud of our client testimonials, because they say more about the quality of our services than we can say ourselves. We strive for sentiments like those you see here, as not only do they help inspire confidence in new clients, but they also confirm that we’re achieving our mission goals and successfully living our values.

**Ian Austin**  
Director, GIMB Angola

"Source Supply has provided us with a very complete service, from sourcing through to the shipping of goods and their successful arrival here in Angola."

**Catrin Schwerring**  
Bahari Beach Hotel

"Source Supply has never failed to deliver to our required high standards."

**Jason Horsey**  
Group CEO, Civicon Limited

"We have found Pete Toms and his team in China and various offices around the world to be resourceful, efficient, and successful in covering all bases in fulfilling our orders."

**Robbie L. Head**  
Managing Director, H-Logistics Limited

"Our choice to conduct business with Source Supply has had a direct link to H-Logistics' ability to win valuable orders with our many international clients."

**Andrew Austin**  
HOD Infrastructure, Anglo Gold Ashanti

"We recently engaged Source Supply to design, fabricate, supply and supervise the erection of two separate 1,100sqm warehouses for use at our Geita Gold Mine site. The project was delivered on time and to budget and successfully handed over recently for mining operations."

**Clayton Jones**  
Operations Manager, African Underground Mining

"Source Supply has provided us with support on prefabricated buildings, workshops, furniture and camp equipment on our East African project. We have been very satisfied with their efforts and results and will engage them again for future works."

Client Testimonials
Source Supply Primary Offices

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